



## REFERRAL AGREEMENT

ORIGIN COMMERCIAL DIVISION wishes to form an alliance to accept referred commercial mortgage applications and/or leads for processing from the mortgage broker, associate, or brokerage (the Broker) for funding from a third party (the lender).

Representatives of ORIGIN COMMERCIAL DIVISION shall receive potential client information from the Broker. ORIGIN COMMERCIAL DIVISION shall make best efforts to arrange a mortgage loan for the client. ORIGIN COMMERCIAL DIVISION will report the status of the application to the Broker on an ongoing basis.

ORIGIN COMMERCIAL DIVISION agrees to pay the Broker **20% of the commission** received by ORIGIN COMMERCIAL DIVISION for payment from a lender as a result of the client obtaining a loan and ORIGIN COMMERCIAL DIVISION being paid in full.

The Broker agrees to provide ORIGIN COMMERCIAL DIVISION with all necessary paperwork required by ORIGIN COMMERCIAL DIVISION to complete the loan and by legislation. ORIGIN COMMERCIAL DIVISION and the Broker agree to work on a deal by deal basis and ORIGIN COMMERCIAL DIVISION is under no obligation to accept any application or leads from the Broker.

The Broker is not obligated to submit any leads or applications to ORIGIN COMMERCIAL DIVISION. If ORIGIN COMMERCIAL DIVISION cannot start or complete an application file, ORIGIN COMMERCIAL DIVISION agrees to immediately inform the Broker.

Client Name: \_\_\_\_\_

Client Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Property Address: \_\_\_\_\_ City: \_\_\_\_\_ Prov: \_\_\_\_\_

Type of Property: \_\_\_\_\_

Amount of financing required: \_\_\_\_\_ Purchase \_\_\_ Refinance \_\_\_ Construction \_\_\_

Condition removal date: \_\_\_\_\_ Closing date: \_\_\_\_\_

**Please send all referred leads, applications and client information to:**

The Origin Group, Attention: Michael Lee, Tel: 604-925-8995, Fax: 604-925-8996

Email: [michaelllee@origingroup.ca](mailto:michaelllee@origingroup.ca) (Please note: email attachments must be in PDF, MS-Word, or MS-Excel format)

Agreed to this \_\_\_\_\_ day of \_\_\_\_\_, 200\_\_\_\_

\_\_\_\_\_  
Broker Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Origin Commercial Division

\_\_\_\_\_  
Date